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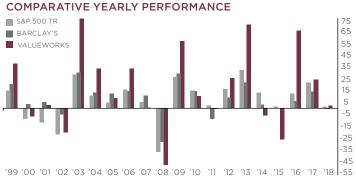
## **VALUEWORKS LONG-BIASED COMPOSITE**

## FEBRUARY 2018

## STRATEGY SUMMARY

ValueWorks' long-biased composite accounts are managed with a bottom-up, research-driven, value discipline. We seek investments in publicly traded entities where a disparity exists between the value of a company's underlying assets and the price at which they can be controlled through a specific security; securities across the capital structure are evaluated for the best risk return profiles. The objective for these portfolios is to generate superior capital appreciation with average market volatility. We target 100% net-long exposure within a range of 75% - 125%, comprised of 80-150% grosslong exposure and 0-35% gross-short exposure. Our hedge fund, VWLP, is part of this group\*.

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YEARLY	AUM(mil)
2018	2.59	-0.36											2.22	\$67.4
2017	4.95	6.78	-1.59	2.23	1.90	0.77	2.71	-0.29	1.42	-0.45	1.99	1.74	24.21	\$66.1
2016	-7.94	0.47	18.58	8.43	2.02	4.44	8.89	2.10	0.70	0.51	8.87	6.50	65.32	\$52.3
2015	-3.13	3.31	-5.19	-0.89	0.63	-5.41	-7.07	-7.84	-2.30	4.99	-1.78	-4.35	-26.12	\$51.0
2014	-1.32	2.50	1.54	0.67	-0.21	0.09	-0.62	-0.01	-5.69	0.63	0.29	-3.60	-5.84	\$91.8
2013	16.88	1.49	13.83	1.43	11.13	-1.56	2.89	-0.66	2.94	3.12	1.78	3.34	70.98	\$115.1
2012	6.28	1.02	5.18	-0.74	-4.26	4.42	-1.58	0.64	3.59	-0.66	6.25	3.34	25.41	\$62.4
2011	12.09	4.21	-1.64	2.41	1.22	-2.19	-0.98	-7.51	-15.25	15.28	-2.55	-2.07	-0.53	\$52.1
2010	-1.97	0.27	9.64	1.31	-9.96	-5.41	6.10	-4.12	11.90	5.76	-4.03	2.78	10.43	\$44.0
2009	-7.92	-20.24	4.90	21.54	23.33	-0.64	4.94	13.27	9.59	-7.48	1.06	12.03	56.57	\$36.0
2008	0.63	0.64	-6.37	8.45	-2.61	-8.56	-6.84	10.94	-19.29	-18.95	-25.16	11.31	-48.42	\$20.3
2007	4.33	-0.75	-1.37	4.84	3.90	-1.21	-3.59	-2.80	3.44	1.61	-5.31	-2.06	0.39	\$39.1
2006	6.00	-1.70	5.06	1.80	3.46	-2.16	2.39	1.23	1.68	5.33	5.44	1.08	33.46	\$32.7
2005	-3.30	6.98	-0.02	-5.63	4.61	4.55	4.80	-0.52	1.53	-6.25	-3.53	6.42	8.76	\$18.4
2004	2.18	0.95	-0.26	1.08	1.74	5.64	-3.88	-1.36	6.36	4.78	9.58	3.35	33.75	\$16.0
2003	2.45	1.08	4.49	14.90	12.67	3.82	1.13	7.48	4.84	5.92	-1.77	2.02	76.00	\$18.1
2002	-1.87	-4.57	9.68	-2.14	1.76	-15.75	-19.12	1.62	-9.92	7.41	19.38	-3.10	-20.73	\$10.0
2001	6.14	-4.15	0.23	4.82	0.78	-0.91	-0.77	-1.72	-7.45	-1.52	8.15	0.18	2.79	\$12.7
2000	-6.86	5.13	5.05	-3.05	-4.19	-2.92	-1.38	0.90	0.52	-3.77	-1.70	6.15	-6.84	\$10.7
1999										10.67	8.14	15.19	37.86	\$9.0



## VALUEWORKS' RISK AND RETURN

	BETA	ALPHA	MONTHLY STD DEV
LIFE	1.21	5.81	6.73
15 YEARS	1.33	2.21	6.64
10 YEARS	1.38	-2.76	7.57
5 YEARS	1.10	-0.15	4.77
3 YEARS	1.24	1.88	5.19
1 YEAR	0.34	7.43	1.35

## STATISTICAL COMPARISONS (SINCE INCEPTION)

	VALUEWORKS LONG-BIASED	BARCLAY LONG BIAS	S&P 500 TOTAL RETURN
AVG MONTH	4.06	1.38	0.91
BEST MONTH	23.33	9.40	10.93
WORST MONTH	-25.16	-11.80	-16.80
ANN. STD DEV	23.32	10.30	14.52
SHARPE (1%)	0.53	0.67	0.36
TREYNOR (1%)	10.14	6.89	5.17
R-SQ vs S&P	0.575	0.716	_
R-SQ vs BLB	0.578	_	0.716

# **GROWTH OF \$1M** \$12 VW: \$10.0M-\$10 BARCLAY'S: \$4.0M S&P: \$3.0M \$8 \$6 \$4 \$2 199 100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 TRAILING RETURNS (ANNUALIZED)

	VALUEWORKS LONG-BIASED	BARCLAY LONG BIAS	S&P 500 TOTAL RETURN
LIFE	13.30	7.89	6.17
15 YEARS	15.94	8.31	10.35
10 YEARS	10.61	4.95	9.72
5 YEARS	16.05	7.16	14.74
3 YEARS	15.72	4.90	11.16
1 YEAR	13.30	10.62	17.10
YTD	2 22	-0.23	182

#### **CORRELATION ANALYSIS (SINCE INCEPTION)**

S&P's POSITIVE MONTHS	142
VW APPRECIATION IN POSITIVE MONTHS	32869.89%
S&P's APPRECIATION IN POSITIVE MONTHS	6352.37%
UP MARKET CAPTURE	517.44%
NUMBER OF S&P's NEGATIVE MONTHS	79
VW LOSS IN NEGATIVE MONTHS	-96.97%
SPX LOSS IN NEGATIVE MONTHS	-95.25%

## **DISCUSSION OF PROCESS**

As our name implies, we are value investors. It is our goal to buy the best quality assets at the best possible price; to gain a claim on a company's assets at a discount to their value. In a long opportunity it is our intention to pay 0.50 - 0.75 for 1.00 of assets; on the short side, we aim to sell 1.00 in assets for 1.50 - 2.00. The portfolio will generally consist of 1.50 - 2.5 names, each representing 3 - 8% of invested capital and diversified across all market sectors. Investment typically ranges from 1.50 - 1.500 net long; generally achieved by combining 1.50 - 1.500 gross long exposure with 1.50 - 1.500 gross short exposure. Our objective is to produce superior capital appreciation with average market volatility.

Our investment philosophy begins with a straightforward premise: at

their most fundamental, companies are collections of assets and securities are claims on these assets. We believe our expertise is in valuing a wide range of asset types and the claims against them.

To identify investments we evaluate the component parts of a company, assigning each of its assets a dollar value that, when added together, comprise the company's underlying value. If there is a discrepancy between this value and the security price, we then look at the quality of the assets and consider factors that could close the valuation gap; next we consider the other securities available in the capital structure to find the one with the best risk/reward profile. Detailed examination of the financial statements is the backbone of this process.

#### **PROFILE**

**INCEPTION: OCTOBER 1999** 

**GENERAL PARTNER: VALUEWORKS CAPITAL LLC** 

**AUDITORS: KPMG LLP** 

LEGAL COUNSEL: SEWARD & KISSEL LLP ADMINISTRATOR: APEX FUND SVCS LTD

REPORTING

**MONTHLY: CAPITAL ACCOUNT VALUATION** 

**QUARTERLY:** PARTNERS' LETTER; CAPITAL ACCOUNT VALUATION

#### **STRUCTURE**

VEHICLE TYPE: SEPARATE ACCOUNTS
MINIMUM INVESTMENT: \$5,000,000
\*(HEDGE FUND MINIMUM: \$1,000,000)

MANAGEMENT FEE: 1.5% OF AUM; PAID QUARTERLY

**INCENTIVE ALLOCATION: 20% OF PROFITS; PAID QUARTERLY** 

HIGH WATER MARK

**TARGET INVESTMENT RANGES:** 

75-125% NET LONG 80-150% GROSS LONG 0-35% GROSS SHORT

	TOTAL FIRM	COMPOS	ITE ASSETS	ANNUAL PERFORMANCE RESULTS				
YEAR END	ASSETS (MILLIONS)	USD (MILLIONS)	NUMBER OF ACCOUNTS	COMPOSITE GROSS	COMPOSITE NET	S&P 500	BARCLAY EQUITY LONG BIAS	COMPOSITE DISPERSION
2017	208	66	< 5	31.80%	24.21%	21.84%	13.93%	N.A.
2016	175	52	< 5	69.54%	65.32%	11.98%	5.91%	N.A.
2015	143	51	< 5	-25.19%	-26.12%	1.41%	-0.94%	N.A
2014	229	92	< 5	-4.69%	-5.84%	13.68%	2.99%	N.A.
2013	252	115	< 5	94.81%	70.98%	32.40%	21.48%	N.A.
2012	167	62	< 5	31.78%	25.41%	15.98%	9.28%	N.A.
2011	160	52	< 5	1.38%	-0.53%	0.82%	-9.44%	N.A.
2010	165	47	< 5	14.01%	10.43%	15.05%	14.43%	N.A.
2009	152	36	< 5	61.61%	56.57%	26.48%	28.93%	N.A.
2008	113	20	< 5	-47.91%	-48.42%	-36.98%	-28.78%	N.A.
2007	294	39	< 5	1.37%	0.39%	5.49%	10.05%	N.A.
2006	267	33	< 5	39.48%	33.46%	15.79%	14.66%	N.A.
2005	209	18	< 5	10.36%	8.64%	4.91%	12.28%	N.A.
2004	165	17	< 5	41.06%	33.83%	10.88%	13.27%	N.A.
2003	121	18	< 5	79.64%	75.91%	28.69%	30.20%	N.A.
2002	75	10	< 5	-20.74%	-20.74%	-22.10%	-5.52%	N.A.
2001	85	13	< 5	2.77%	2.77%	-11.88%	5.49%	N.A.
2000	80	11	< 5	-6.35%	-6.85%	-9.11%	3.73%	N.A.
1999	81	9	< 5					

NA – The information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year. The performance of Barclay's Equity Long Bias Index is estimated from 140 funds reporting as of 3/6/2018.

#### **DISCLOSURES**

#### PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.

ValueWorks has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS®). ValueWorks is a separate registered investment adviser. Prior to September 30th, 2001, ValueWorks was a subdivision of M&R Capital. The firm maintains a complete list and description of composites, which is available upon request. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Leverage/Derivatives may make up a material part of the composite strategy. Strategy involves long positions that can total 150% of capital and short positions that can total 35% of capital. Investments in this strategy may lose value.

The above benchmark indices are unmanaged indices. Beta was calculated using the S&P 500 as the market proxy. The S&P performance numbers reflect the reinvestment of dividends and interest but do not reflect the deduction of any fees or expenses. ValueWorks' value investing style is not limited to the securities in any of the above indices and utilizes specific investment techniques which are not utilized in the above indices and which may or may not increase volatility. Returns include all dividends, interest, accrued interest and other cash flows received as they may result from the implementation of a particular investment strategy. Trade Date Accounting has been used. Results for the full period are time weighted. Accounts are included in composite at the start of the first full month under management. Exiting accounts are included through the last full month under management.

The U.S. Dollar is the currency used to express performance. Returns are presented above gross and net of management fees and include the reinvestment of all income. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Additional information regarding the policies for calculating and reporting returns is available upon request. The investment management fee schedule for the composite is as follows: Management Fee, 1.5%; Performance Allocation, 20%. Individual accounts can negotiate. Actual investment advisory fees incurred by clients may vary. The 125/25 Hedged Composite was created September 30, 1999.

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