# WV <br> VALUEWORKS <br> QUALITY ASSETS COMPELLING VALUATIONS 

ONE WORLD TRADE CENTER, SUITE 84-G NEW YORK, NY 10007 T: 212.819.1818 F: 212.819 .1463 VALUEWORKSLLC.COM info@VALUEWORKSLLC.COM

## VALUEWORKS LONG-BIASED COMPOSITE

## JANUARY 2018

## STRATEGY SUMMARY

ValueWorks' long-biased composite accounts are managed with a bottom-up, research-driven, value discipline. We seek investments in publicly traded entities where a disparity exists between the value of a company's underlying assets and the price at which they can be controlled through a specific security; securities across the capital structure are evaluated for the best risk return profiles. The objective for these portfolios is to generate superior capital appreciation with average market volatility. We target $100 \%$ net-long exposure within a range of $75 \%-125 \%$, comprised of $80-150 \%$ grosslong exposure and $0-35 \%$ gross-short exposure. Our hedge fund, VWLP, is part of this group*.

|  | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | YEARLY | AUM(mil) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2018 | 2.59 |  |  |  |  |  |  |  |  |  |  |  | 2.59 | \$67.9 |
| 2017 | 4.95 | 6.78 | -1.59 | 2.23 | 1.90 | 0.77 | 2.71 | -0.29 | 1.42 | -0.45 | 1.99 | 1.74 | 24.21 | \$66.1 |
| 2016 | -7.94 | 0.47 | 18.58 | 8.43 | 2.02 | 4.44 | 8.89 | 2.10 | 0.70 | 0.51 | 8.87 | 6.50 | 65.32 | \$52.3 |
| 2015 | -3.13 | 3.31 | -5.19 | -0.89 | 0.63 | -5.41 | -7.07 | -7.84 | -2.30 | 4.99 | -1.78 | -4.35 | -26.12 | \$51.0 |
| 2014 | -1.32 | 2.50 | 1.54 | 0.67 | -0.21 | 0.09 | -0.62 | -0.01 | -5.69 | 0.63 | 0.29 | -3.60 | -5.84 | \$91.8 |
| 2013 | 16.88 | 1.49 | 13.83 | 1.43 | 11.13 | -1.56 | 2.89 | -0.66 | 2.94 | 3.12 | 1.78 | 3.34 | 70.98 | \$115.1 |
| 2012 | 6.28 | 1.02 | 5.18 | -0.74 | -4.26 | 4.42 | -1.58 | 0.64 | 3.59 | -0.66 | 6.25 | 3.34 | 25.41 | \$62.4 |
| 2011 | 12.09 | 4.21 | -1.64 | 2.41 | 1.22 | -2.19 | -0.98 | -7.51 | -15.25 | 15.28 | -2.55 | -2.07 | -0.53 | \$52.1 |
| 2010 | -1.97 | 0.27 | 9.64 | 1.31 | -9.96 | -5.41 | 6.10 | -4.12 | 11.90 | 5.76 | -4.03 | 2.78 | 10.43 | \$44.0 |
| 2009 | -7.92 | -20.24 | 4.90 | 21.54 | 23.33 | -0.64 | 4.94 | 13.27 | 9.59 | -7.48 | 1.06 | 12.03 | 56.57 | \$36.0 |
| 2008 | 0.63 | 0.64 | -6.37 | 8.45 | -2.61 | -8.56 | -6.84 | 10.94 | -19.29 | -18.95 | -25.16 | 11.31 | -48.42 | \$20.3 |
| 2007 | 4.33 | -0.75 | -1.37 | 4.84 | 3.90 | -1.21 | -3.59 | -2.80 | 3.44 | 1.61 | -5.31 | -2.06 | 0.39 | \$39.1 |
| 2006 | 6.00 | -1.70 | 5.06 | 1.80 | 3.46 | -2.16 | 2.39 | 1.23 | 1.68 | 5.33 | 5.44 | 1.08 | 33.46 | \$32.7 |
| 2005 | -3.30 | 6.98 | -0.02 | -5.63 | 4.61 | 4.55 | 4.80 | -0.52 | 1.53 | -6.25 | -3.53 | 6.42 | 8.76 | \$18.4 |
| 2004 | 2.18 | 0.95 | -0.26 | 1.08 | 1.74 | 5.64 | -3.88 | -1.36 | 6.36 | 4.78 | 9.58 | 3.35 | 33.75 | \$16.0 |
| 2003 | 2.45 | 1.08 | 4.49 | 14.90 | 12.67 | 3.82 | 1.13 | 7.48 | 4.84 | 5.92 | -1.77 | 2.02 | 76.00 | \$18.1 |
| 2002 | -1.87 | -4.57 | 9.68 | -2.14 | 1.76 | -15.75 | -19.12 | 1.62 | -9.92 | 7.41 | 19.38 | -3.10 | -20.73 | \$10.0 |
| 2001 | 6.14 | -4.15 | 0.23 | 4.82 | 0.78 | -0.91 | -0.77 | -1.72 | -7.45 | -1.52 | 8.15 | 0.18 | 2.79 | \$12.7 |
| 2000 | -6.86 | 5.13 | 5.05 | -3.05 | -4.19 | -2.92 | -1.38 | 0.90 | 0.52 | -3.77 | -1.70 | 6.15 | -6.84 | \$10.7 |
| 1999 |  |  |  |  |  |  |  |  |  | 10.67 | 8.14 | 15.19 | 37.86 | \$9.0 |



## VALUEWORKS' RISK AND RETURN

|  | BETA | ALPHA | MONTHLY <br> STD DEV |
| :--- | :---: | :---: | :---: |
| LIFE | 1.22 | 5.57 | 6.75 |
| 15 YEARS | 1.33 | 2.05 | 6.64 |
| 10 YEARS | 1.38 | -2.72 | 7.57 |
| 5 YEARS | 1.14 | -1.67 | 4.76 |
| 3 YEARS | 1.25 | -1.15 | 5.19 |
| 1 YEAR | 0.72 | 2.38 | 2.01 |

STATISTICAL COMPARISONS (SINCE INCEPTION)

|  | VALUEWORKS <br> LONG-BIASED | BARCLAY <br> LONG BIAS | S\&P 500 <br> TOTAL RETURN |
| :--- | ---: | ---: | ---: |
| AVG MONTH | 4.09 | 1.44 | 0.97 |
| BEST MONTH | 23.33 | 9.40 | 10.93 |
| WORST MONTH | -25.16 | -11.80 | -16.80 |
| ANN. STD DEV | 23.37 | 10.29 | 14.52 |
| SHARPE (1\%) | 0.53 | 0.69 | 0.37 |
| TREYNOR (1\%) | 10.18 | 7.10 | 5.42 |
| R-SQ vs S\&P | 0.576 | 0.715 | - |
| R-SQ vs BLB | 0.580 | - | 0.715 |



TRAILING RETURNS (ANNUALIZED)

|  | VALUEWORKS <br> LONG-BIASED | BARCLAY <br> LONG BIAS | S\&P 500 <br> TOTALRETURN |
| :--- | ---: | ---: | ---: |
| LIFE | 13.39 | 8.10 | 6.42 |
| 15 YEARS | 16.05 | 8.44 | 10.52 |
| 1O YEARS | 10.72 | 5.31 | 9.77 |
| 5 YEARS | 16.47 | 7.92 | 15.92 |
| 3 YEARS | 17.12 | 7.27 | 14.68 |
| 1 YEAR | 21.42 | 15.61 | 26.42 |
| YTD | 2.59 | 2.78 | 5.73 |


| S\&P's POSITIVE MONTHS | 142 |
| :--- | ---: |
| VW APPRECIATION IN POSITIVE MONTHS | $32869.89 \%$ |
| S\&P's APPRECIATION IN POSITIVE MONTHS | $6352.37 \%$ |
| UP MARKET CAPTURE | $517.44 \%$ |
| NUMBER OF S\&P's NEGATIVE MONTHS | 78 |
| VW LOSS IN NEGATIVE MONTHS | $-96.96 \%$ |
| SPX LOSS IN NEGATIVE MONTHS | $-95.07 \%$ |
| DOWN MARKET CAPTURE | $101.98 \%$ |

ValueWorks returns are shown NET of fees. See p2 for important disclosure information.
PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.

As our name implies, we are value investors. It is our goal to buy the best quality assets at the best possible price; to gain a claim on a company's assets at a discount to their value. In a long opportunity it is our intention to pay $\$ 0.50-\$ 0.75$ for $\$ 1.00$ of assets; on the short side, we aim to sell $\$ 1.00$ in assets for $\$ 1.50-\$ 2.00$. The portfolio will generally consist of 15-25 names, each representing 3-8\% of invested capital and diversified across all market sectors. Investment typically ranges from $75-125 \%$ net long; generally achieved by combining $80-150 \%$ gross long exposure with $0-35 \%$ gross short exposure. Our objective is to produce superior capital appreciation with average market volatility.

Our investment philosophy begins with a straightforward premise: at

## PROFILE

INCEPTION: OCTOBER 1999
GENERAL PARTNER: VALUEWORKS CAPITAL LLC
AUDITORS: KPMG LLP
LEGAL COUNSEL: SEWARD \& KISSEL LLP
ADMINISTRATOR: APEX FUND SVCS LTD
REPORTING
MONTHLY: CAPITAL ACCOUNT VALUATION
QUARTERLY: PARTNERS' LETTER; CAPITAL ACCOUNT VALUATION
their most fundamental, companies are collections of assets and securities are claims on these assets. We believe our expertise is in valuing a wide range of asset types and the claims against them.

To identify investments we evaluate the component parts of a company, assigning each of its assets a dollar value that, when added together, comprise the company's underlying value. If there is a discrepancy between this value and the security price, we then look at the quality of the assets and consider factors that could close the valuation gap; next we consider the other securities available in the capital structure to find the one with the best risk/reward profile. Detailed examination of the financial statements is the backbone of this process.

## STRUCTURE

VEHICLE TYPE: SEPARATE ACCOUNTS
MINIMUM INVESTMENT: \$5,000,000
*(HEDGE FUND MINIMUM: \$1,000,000)
MANAGEMENT FEE: 1.5\% OF AUM; PAID QUARTERLY
INCENTIVE ALLOCATION: 20\% OF PROFITS; PAID QUARTERLY HIGH WATER MARK
TARGET INVESTMENT RANGES:
75-125\% NET LONG
80-150\% GROSS LONG
0-35\% GROSS SHORT

|  | TOTAL FIRM | COMPOSITE ASSETS |  | ANNUAL PERFORMANCE RESULTS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| YEAR END | ASSETS <br> (MILLIONS) | USD <br> (MILLIONS) | NUMBER OF ACCOUNTS | COMPOSITE GROSS | COMPOSITE NET | S\&P 500 | BARCLAY EQUITY LONG BIAS | COMPOSITE <br> DISPERSION |
| 2017 | 208 | 66 | $<5$ | 31.80\% | 24.21\% | 21.84\% | 13.93\% | N.A. |
| 2016 | 175 | 52 | $<5$ | 69.54\% | 65.32\% | 11.98\% | 5.91\% | N.A. |
| 2015 | 143 | 51 | $<5$ | -25.19\% | -26.12\% | 1.41\% | -0.94\% | N.A |
| 2014 | 229 | 92 | $<5$ | -4.69\% | -5.84\% | 13.68\% | 2.99\% | N.A. |
| 2013 | 252 | 115 | $<5$ | 94.81\% | 70.98\% | 32.40\% | 21.48\% | N.A. |
| 2012 | 167 | 62 | $<5$ | 31.78\% | 25.41\% | 15.98\% | 9.28\% | N.A. |
| 2011 | 160 | 52 | $<5$ | 1.38\% | -0.53\% | 0.82\% | -9.44\% | N.A. |
| 2010 | 165 | 47 | $<5$ | 14.01\% | 10.43\% | 15.05\% | 14.43\% | N.A. |
| 2009 | 152 | 36 | $<5$ | 61.61\% | 56.57\% | 26.48\% | 28.93\% | N.A. |
| 2008 | 113 | 20 | $<5$ | -47.91\% | -48.42\% | -36.98\% | -28.78\% | N.A. |
| 2007 | 294 | 39 | $<5$ | 1.37\% | 0.39\% | 5.49\% | 10.05\% | N.A. |
| 2006 | 267 | 33 | $<5$ | 39.48\% | 33.46\% | 15.79\% | 14.66\% | N.A. |
| 2005 | 209 | 18 | $<5$ | 10.36\% | 8.64\% | 4.91\% | 12.28\% | N.A. |
| 2004 | 165 | 17 | $<5$ | 41.06\% | 33.83\% | 10.88\% | 13.27\% | N.A. |
| 2003 | 121 | 18 | $<5$ | 79.64\% | 75.91\% | 28.69\% | 30.20\% | N.A. |
| 2002 | 75 | 10 | $<5$ | -20.74\% | -20.74\% | -22.10\% | -5.52\% | N.A. |
| 2001 | 85 | 13 | $<5$ | 2.77\% | 2.77\% | -11.88\% | 5.49\% | N.A. |
| 2000 | 80 | 11 | $<5$ | -6.35\% | -6.85\% | -9.11\% | 3.73\% | N.A. |
| 1999 | 81 | 9 | $<5$ |  |  |  |  |  |

NA - The information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.
The performance of Barclay's Equity Long Bias Index is estimated from 185 funds reporting as of 2/8/2018.

## DISCLOSURES

PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.


 strategy. Strategy involves long positions that can total $150 \%$ of capital and short positions that can total $35 \%$ of capital. Investments in this strategy may lose value.



 Accounts are included in composite at the start of the first full month under management. Exiting accounts are included through the last full month under management.


 $20 \%$. Individual accounts can negotiate. Actual investment advisory fees incurred by clients may vary. The 125/25 Hedged Composite was created September $30,1999$.

This document does not offer to sell or solicit any offer to buy any securities. An offer may only be made by the Confidential Offering Memorandum provided by ValueWorks Limited Partners LP or a contract presented by ValueWorks LLC. This promotional material is intended for the distribution to and use by only qualified investors and their financial representatives.

